

LIQUIFIED NATURAL GAS SUPPLIED BY TANKERS WILL GIVE EFFICIENCY AND COMPETITIVITY TO GALICIAN FISHING SHIPS

- **Fishing boats can be supplied by tankers with clean fuel and a good price at any Galician port**
- **The Northwest Iberian industries are already taking advantage, they have an European leading position as users of this kind of supplying**
- **Reganosa presents in Navalia the LNG supply chain as maritime fuel**

Vigo, May 25th 2016.- The Galician fishing fleet can gain competitiveness and efficiency opting for liquefied natural gas (LNG) as fuel. In this renovation counts with the advantage of having a regasification plant at Ferrol's port, tankers will go from there to supply the ships. This opportunity has been presented at Navalia by Reganosa's development manager, Rodrigo Díaz Ibarra.

Díaz Ibarra has participated in the technical workshop with a presentation over "LNG as marine fuel" celebrated in the framework of Navalia, the International Fair of Vigo's Navy Industry. Reganosa, has been the Galician leading company, and is one of the two gas infrastructures managers recognized by Spain and the European Union.

The supplying liquefied natural gas infrastructures that conform a flexible and efficient logistic chain are essential for the market's development and it's important to do it at the current moment because "investment decisions that will be taken into new ships powered by LNG will depend if the owners have the guarantee of a competitive price in the supply", explained the Galician company's manager.

On this sense, he talked about the experience on the LNG distribution on tankers for the industry, where Reganosa has an European leading position with over 7 000 filled tankers at its facilities on Ferrol's port in 2015. The tankers were sent to 140 different points of the Iberian Northwest; companies can have this fuel thanks to the existence of the Galician regasification plant, which makes even more rentable the supply for its proximity and availability.

Rodrigo Díaz Ibarra has related the impulse of the Galician industry by introducing LNG with the competitive advantage that would mean for the fishing fleet by betting on this new fuel. In one hand, fishers will win economic efficiency by reducing fuel costs, counting with the right facility in Galicia, on the other, environmental efficiency in our waters by using a fuel on boats that produces fewer emissions than the conventional ones.

Unlike large ships, which need to be supplied by LNG through another supplier boat, fishers could be supplied by a tanker in any Galician port. This means that to the economic and environmental efficiency benefits is added the availability of this new fuel at any dock.

Reganosa's manager has presented different initiatives in which his company participates to convert Galicia in the Northwest Iberian LNG *hub* and serve the greatest number of final consumers. He also has shown the company's LNG supplier ship, designed with the support of the Galician Government, to provide boats from every size and small scales terminals in other ports, as in Vigo, whose Authority Port is doing studies.

Reganosa is also collaborating with another 41 entities on the Core LNGas Hive project, which principal objective is to develop the Maritime's sector logistic chain. This includes adapting the dock of the Ferrolan plant to supply every kind of vessels and some studies for the logistical and commercial development of the provision of LNG supply services as fuel for boats.

LNG, the most efficient fuel for vessels

Organized by Gasnam, Asociación Ibérica de Gas Natural para la Movilidad, the "LNG as maritime fuel" was opened by its general secretary, Manuel Lage, who referred to natural gas as the future's professional fuel for every kind of transport, especially maritime.

After, there was a round table about the design and engineering of ships powered by LNG, with the participation of the engine manufacturers Wärtsila and ManDiesel&Turbo and the engineering company Cotenaval, followed by a debate between representatives of Energylab, Bureau Veritas y Lloyd's Register.

The day ended with the round table about the supply of liquefied natural gas as fuel, in which participated Reganosa with Gas Natural Fenosa and Endesa as trading companies.